



An Interactive Guide to Building Lay Advocacy Groups

Assessing Your Needs

u SOURCES OF FUNDING

Grants

List the 10 most recent fundraisers and a ballpark of the expenses and the total net income.

EVENT	EXPENSES	NET

When you look at your list of fundraisers and their outcomes, do you see common threads or parallels?

What strikes you? What is working well? What would you like to improve?
